

The 20th Annual MIT Sloan CFO Summit November 17, 2022



# As we celebrate the 20<sup>th</sup> anniversary of the MIT Sloan CFO Summit, we are grateful to each of you here today.

Whether you are a first-time attendee or 20-year alum, a member of the audience or speaker, we thank you for your participation. We are immensely proud to have 20 years of achievement identifying the topics of interest, along with speakers who have demonstrated success, when organizing our conference.

In other words, "20 YEARS OF CFO IMPACT" is not just this year's theme, but also our true compass. We know how important it is for CFOs to understand the responsibilities, activities, decisions and judgements of your peers. And with your presence today, we are confident of meeting that expectation.

We are delighted to open the conference with Matthew Rhodes-Kropf, Visiting Professor at MIT Sloan and Managing Partner, Tectonic Ventures. Matt will discuss the intersection of entrepreneurship, experimentation and leadership.

We also look forward to his fireside chat, **THE INSIDE STORY**, with Intel Corporation's David Zinsner, in an exploration of the Company's expansion from supplying "just" computer chips to powering data wherever it lives.

Our morning keynote, A FINANCIAL PLAN FOR HEALTHY LIVING, features Chris Johnson, Founder & CEO, On Target Living, a global health and performance company. Chris will share his his unique approach to "rest, eat, move" which shows us how to create transformation from the inside out.

Our keynote panel, **LEADERSHIP MATTERS**, includes CFOs from 3M, Eli Lilly and Prudential Insurance, led in conversation by Nina Trentmann of *The Wall Street Journal*. This stellar group will provide their insights into making discoveries, leading with purpose and having an impact on the markets and end users they serve.

Our breakout panels today are organized along two tracks. The first track offers perspectives on LONGEVITY—how CFOs can think differently on raising capital and M&A; innovation strategies in volatile times; and preparing for new ESG disclosures. The second track offers perspectives on IMPACT—how CFOs can use cross-functional teaming to leverage organizational knowledge; how to use judgement and compassion alongside data and discipline; and what are the best strategies for CFOs to recruit and retain talent in throughout business cycles.

We traditionally end the formal portion of our conference with a look at an innovative industry leader. This year, in our closing fireside chat, AWS: A MONSTER BIG COMPANY INSIDE A CORPORATE TITAN, we look at the evolving business of cloud computing services. Moderator Charles Kane, Senior Lecturer of Global Economics, MIT Sloan, will lead a conversation with Richard Puccio, CFO of Amazon Web Services (AWS).

After this discussion, please join us as we close out the conference with our **NETWORKING RECEPTION**—

a chance to say hello to new and old friends over heavy appetizers and light dessert.

This event would not be possible without our volunteer team. Planning this conference is practically a year-round effort. This group of men and women who dedicate themselves to this effort are listed to the right. As you enjoy today's Summit, please say thank-you to these volunteers.

We are also honored to be supported by a wonderful group of sponsors. The reputation and value of the CFO Summit attracts many outstanding organizations. This enables us to partner with thought leaders in their respective industries. Of special note, thank you to our knowledge partner, McKinsey & Company. We also thank our gold level sponsors, UBS, WilmerHale, Workday and Vendr, as well as our silver level sponsors, KPMG and Robert Half Protiviti. Without their support and intellectual contributions, we would not be celebrating our 20<sup>th</sup> year of bringing you this annual event, which has been recognized as the most influential conference of its kind.

Thank you for attending; an exciting and educational day is ahead. Learn much, network well, and again, thank you for your participation!



Jeremy Seidman MBA '03

# **Sponsors**

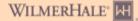
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The success of this Summit is a direct result of the timeless dedication of the following people:

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## KRISTIN TODD

Marketing Director, MIT Sloan CFO Summit

#### **GERARD WALDT**

Managing Director & Chief Financial Officer BDCs, Oak Hill Advisors LP

#### CATHY YANG

Chief Financial Officer, Ascensus Specialties

7:30AM - 8:15AM

GRAND BALLROOM FOYER

# Registration and Continental Breakfast

8:15 AM - 8:30 AM

GRAND BALLROOM

# **Opening Remarks**

JEREMY SEIDMAN MBA '03 Chair, MIT Sloan CFO Summit

8:30 AM - 9:00 AM

WELCOME TO MIT SLOAN CFO SUMMIT GRAND BALLROOM

# **Deal or No Deal: Financing Innovation**

MATTHEW RHODES-KROPF

Visiting Associate Professor, Finance, MIT Sloan

9:00 AM - 9:30 AM

MORNING FIRESIDE CHAT GRAND BALLROOM

# The Inside Story

M MATTHEW RHODES-KROPF

Visiting Associate Professor, Finance, MIT Sloan

#### **DAVID ZINSNER**

Executive Vice President & Chief Financial Officer, Intel Corporation

9:30 AM - 10:00 AM

MORNING KEYNOTE GRAND BALLROOM

# A Financial Plan for Healthy Living

Founder & Chief Executive Officer, On Target Living

10:00 AM - 10:30 AM

GRAND BALLROOM FOYER

**Morning Coffee Break** 

10:30 AM - 11:30 AM

TRACK 1: LONGEVITY GRAND BALLROOM

# **Thinking Differently on Capital** Raising and M&A

M LIZ WOL

Partner, McKinsey & Company

SCOTT ALMEIDA

Chief Financial Officer, Recorded Future

AMANDA BARBOUR

Chief Financial Officer, Boston Dynamics

JOANNE CHENG SB '99

Chief Financial Officer, Jellyfish DAVID DESCOTEAUX

Co-Head of Americas M&A, UBS Financial Services

TRACK 2: IMPACT SALONS FGH

# The CFO Crossfit & Crossfunctional **Teaming**

M CRAIG HILTS Partner, WilmerHale

**BREHT FEIGH** 

Chief Financial Officer, Lumeon

DAVID FORLIZZI

Chief Financial Officer, Veracode

**GREG HANSON** 

Chief Financial Officer, Global Partners

LORETTA KEANE

Chief Financial Office, Arcadia.io

11:30 AM - 12:15 PM

GRAND BALLROOM FOYER

**Luncheon Buffet** 

12:15 PM - 1:15 PM

LUNCHEON KEYNOTE GRAND BALLROOM

# **Leadership Matters**

NINA TRENTMANN

Bureau Chief. The Wall Street Journal

ANAT ASHKENAZI

Senior Vice President & Chief Financial Officer. Eli Lilly and Company

MONISH PATOLAWALA

Executive Vice President, Chief Financial and Transformation Officer, 3M

Executive Vice President and Chief Financial Officer. Prudential Financial

MODERATOR

#MITCFO ON SOCIAL

1:30 PM - 2:30 PM

TRACK 1: LONGEVITY GRAND BALLROOM

# **Innovation Strategies in Volatile** Times

M ERIN SCOTT

Senior Lecturer, Technological Innovation, Entrepreneurship, and Strategic Management, MIT Sloan

DON HALSTED

Chief Financial Officer, Ionic Materials

JASON QUINN

Chief Financial Officer & Chief Operating Officer, Vendr

**ASHLEY WALL** 

Chief Financial Officer, TeachTown

TRACK 2: IMPACT SALONS FGH

# **Effective Traits for CFO Impact**

M ANKUR AGRAWAL

Partner, McKinsey & Company

SCOTT CHANDLER

Chief Financial Officer, Spindrift Beverage Company

JANELLE GORMAN

Chief Financial Officer, York IE

**TOM GRANEY** 

Chief Executive Officer, Oxurion

**ED MCGOWAN** 

Executive Vice President & Chief Financial Officer, Akamai

2:30 PM - 3:30 PM

TRACK 1: LONGEVITY GRAND BALLROOM

# **New ESG Disclosure Rules and What** Has Changed for Public & Private Companies

M MAURA HODGE

IMPACT ESG Audit Leader, KPMG US

CHRISTINE ALBERTELLI MBA '97

Vice President, Treasurer & Chief Financial Officer, Draper

RICHARD BOOTH

Chief Financial Officer, Definitive Healthcare

DEREK D'ANTILIO

Senior Vice President and Chief Financial Officer, Allegro MicroSystems

**JOHN HARRIS** 

Chief Compliance Officer & Senior Vice President of Internal Audit, Clean Harbors

TRACK 2: IMPACT SALONS FGH

# **Talent Matters**

M ANDREA SPINELLI

Managing Director, Protiviti

**ANKUR AGRAWAL** 

Partner, McKinsey & Company

CYNTHIA CHU

Chief Financial Officer & Growth Officer, Audible

PRATHYUSHA DURAIBABU

Senior Vice President & Chief Financial Officer, Sangamo

LUIS FELIPE VISOSO

Senior Vice President & Chief Financial Officer, Unity Technologies

3:30 PM - 4:00 PM

GRAND BALLROOM FOYER

**Coffee Break** 

4:00 PM - 4:30 PM

AFTERNOON KEYNOTE GRAND BALLROOM

# **AWS: A Monster Big Company Inside a** Corporate Titan

CHARLES KANE

Senior Lecturer, Technological Innovation,

Entrepreneurship & Strategic Management, MIT Sloan

RICHARD PUCCIO

Chief Financial Officer, Amazon Web Services (AWS)

4:00 PM - 6:15 PM

GRAND BALLROOM FOYER

**Networking Reception** 

THE 20<sup>TH</sup> ANNUAL MIT SLOAN CFO SUMMIT





The 20<sup>th</sup> Annual MIT Sloan CFO Summit

OPENING REMARKS



**Jeremy Seidman** MBA '03 Chair, MIT Sloan CFO Summit Jeremy Seidman is a Managing Director at UBS Financial Services, and joined UBS in 2015 after 10 years at Credit Suisse Private Bank, where he also served on Credit Suisse's Advisory Council, a 14-person leadership team in the Private Bank.

He graduated cum laude from the University of Pennsylvania, and holds an MBA from the MIT Sloan School of Management with a focus in Financial Management. In 2003, he founded the MIT Sloan CFO Summit (<a href="https://www.mitcfo.com">www.mitcfo.com</a>), the premier forum for corporate finance executives, and continues to serve as chairperson. Mr. Seidman is frequently contacted by members of the media for his insights into business and

strategic issues facing the CFO, and has been quoted by *Bloomberg, Wall Street Journal*, and *Boston Business Journal*. He currently serves on the advisory boards for WGBH, Coaching4Change, and MIT Sloan Boston Alumni Association. He lives with his wife, son, and daughter in Wellesley, and enjoy skiing as often as possible at Loon Mountain in NH.

# Deal or No Deal: Financing Innovation

When venture capitalists evaluate new opportunities, they look not only at the innovation itself, but also the management team, competitive landscape and financial markets. Similarly, innovative companies seeking investment have to consider not only the partner to whom the pitch is being made, but also the firm, its investment committee and governance structure.

Matthew Rhodes-Kropf, managing partner at Tectonic Ventures and Visiting Associate Professor at MIT Sloan, delves into the model of investment in new ventures including how investment committees interact with the creation of new firms.



WELCOME TO MIT
SLOAN CFO SUMMIT





Matthew Rhodes-Kropf
Visiting Associate Professor, Finance, MIT Sloan

Matt Rhodes-Kropf is a managing partner at Tectonic Ventures as well as a professor at MIT Sloan. Previously he founded RK Ventures, the predecessor to Tectonic, where he managed two successful funds. He invested in companies such as Rackspace, Avid Radiopharmaceuticals, Xenex, and Axioma among others. Professor Rhodes-Kropf was formerly the CFO of Avid Radiopharmaceuticals, where he worked with the founder to launch the firm and the world's first Alzheimer's imaging agent.

He also helped launch a hedge fund as the COO, and advised in the creation and growth of Correlation Ventures. Professor Rhodes-Kropf is presently a Board Participant at Appex, Auterion, Avant-garde Health, Butlr, Neighborhood Trust, OmniML, Rendered.ai, Vecna Robotics, Wyebot, and Xenex. He also enjoys teaching entrepreneurship and fin-tech as a visiting professor in the Finance Department at MIT. His research on venture capital and exits has been published in many leading finance and economic journals. Previously a faculty member in the Entrepreneurial Management department at Harvard Business School, Professor Rhodes-Kropf taught VCPE and published many HBS cases. His work has been profiled in the Financial Times, The Economist, the MIT Sloan Management Review, Kauffman publications, Institutional Investor's Alpha Magazine, PeHub, etc., and many popular blogs. He is regularly quoted in major print media such as the Wall Street Journal, New York Times, and the Financial Times, etc., and has discussed his work on television, with appearances on CNBC, BBC and CNN. Professor Rhodes-Kropf gives talks throughout the world on the financing of innovation. He also oversees myriad student ventures and has advised literally hundreds of founders. Formerly a finance professor at Columbia University where he taught Entrepreneurial Finance.

A graduate of Duke University, Professor Rhodes-Kropf holds a BA in computer science and economics and a Ph.D. in economics. He is on the board of Duke University's Innovation and Entrepreneurship Initiative and was formerly the chairman of the advisory board for Duke University's Graduate School.



# The Inside Story

In this fireside chat, we look forward to sitting down with David Zinsner, EVP and CFO, of Intel Corporation. Intel famously began as a company supplying chips "inside" computers, and has since expanded to powering data wherever it lives including edge computing, the cloud, 5G, AI, autonomous driving and more. Learn the strategies Intel uses to drive leadership in an increasingly smart and connected world.



**Matthew Rhodes-Kropf** Visiting Associate Professor, Finance, MIT Sloan



# **David Zinsner**

Executive Vice President, Chief Financial Officer, Intel Corporation

David Zinsner is Executive Vice President and Chief Financial Officer at Intel Corporation. He leads Intel's global finance organization, including finance, accounting and reporting, tax, treasury, internal audit and investor relations.

Prior to joining Intel in January 2022, Mr. Zinsner was Executive Vice President and CFO at Micron Technology Inc. During his tenure, he served on the company's executive leadership team and was responsible for leading the global finance organization and investor relations. He has more than 20 years of financial and operational experience in semiconductors, manufacturing and the technology industry.

Earlier in his career, Mr. Zinsner served as President and Chief Operating Officer at Affirmed Networks. He also served as senior vice president of finance and CFO at Analog Devices, and senior vice president and CFO at Intersil Corp.

He holds a master's degree in business administration, finance and accounting from Vanderbilt University and a bachelor's degree in industrial management from Carnegie Mellon University.

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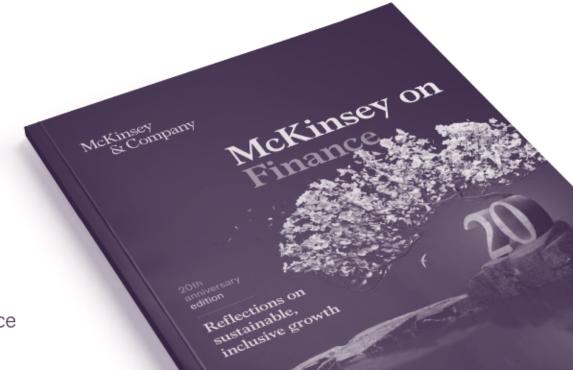




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9:30 AM - 10:00 GRAND BALLROOM

KEYNOTE



# A Financial Plan for Healthy Living

Every CFO needs a plan. Chris Johnson, Founder & Chief Executive Officer of On Target Living, is on a mission to transform your health. He has spent over 30 years researching and building optimal health and performance for individuals and corporations. In this Keynote, he will detail out a plan for taking incremental steps to healthy living. By applying his three pillars: EAT, REST, MOVE, Chris can help the CFO on their own plan as well as educate, engage, and inspire their teams and companies to do the same. Please join us for this engaging Keynote, and get motivated!





**Chris Johnson** 

Founder & Chief Executive Officer, On Target Living

Chris Johnson is an international speaker, thought leader and best-selling author. He is on a mission to inspire people to take small steps to healthy living through his signature REST EAT MOVE system and his book, "Rest, Eat, Move". He is the Founder and Chief Executive Officer of On Target Living, a global health and performance company. Mr. Johnson travels the world teaching organizations and their people how to feel their best. These organizations, leaders, and teams have benefited from his unique approach, which flies in the face of convention by showing us how to unleash human potential and create transformation from the inside out. He loves to spend time and play with his five grandchildren. He lives in Michigan with his wife Paula and dog Floyd.

Invest in ideas

How we empower today's CFOs



UBS is proud to sponsor the 20th annual MIT Sloan CFO Summit. We believe investing in learning and thought-provoking discourse about the future of finance, accounting and business is one of the best investments we can make. The theme of the CFO Impact applies to our dedication to you, our CFO clients.

To receive a CFO wealth report, please contact Jeremy Seidman at jeremy.seidman@ubs.com.

Jeremy Seidman Managing Director– Wealth Management 617-247-6120 jeremy.seidman@ubs.com **UBS Financial Services Inc.** 200 Clarendon Street 24th Floor Boston, MA 02116





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10:30 AM - 11:30 AM GRAND BALLROOM

and M&A

**Thinking Differently** on Capital Raising

TRACK 1:

LONGEVITY

Nobody's perfect and no single capital strategy applies to all companies and organizations. Come learn from our CFOs on mix and match strategies, including everything from sale leasebacks to straight debt to equity opportunities.



McKinsey&Company

Liz Wol Partner, McKinsey & Company

Liz Wol is a Partner in McKinsey's Health Systems and Services (HSS) and Strategy and Corporate Finance (S&CF) practices and the global co-lead of McKinsey's M&A Capability Building service line and Programmatic M&A Hub. She primarily advises healthcare clients on topics related to enterprise strategy and growth, optimal resource allocation, and M&A—including M&A strategy, proactive deal sourcing, integration planning, and M&A capability building. She also co-leads McKinsey recruiting at Columbia Business School.

She has a B.A. magna cum laude from Dartmouth College and a M.B.A. with Dean's Honors from Columbia Business School



اً:|.Recorded Future

**Scott Almeida** Chief Financial Officer, Recorded Future

Scott Almeida leads the finance, human resources, legal, and administration organizations for Recorded Future, the largest global security intelligence provider and one of the largest pure SaaS security companies in the United States. He joined Recorded Future in 2013 and has overseen the company's finances through a successful \$780M acquisition by Insight Partners in 2019 and the growth since. The company has grown from less than 30 employees and 3 offices in two countries in 2013 to over 800 employees, 7 offices in 6 countries with over 1,400 clients in 60+ countries. Previously, Mr. Almeida was CFO at AisleBuyer, the leader in mobile self-checkout which was acquired by Intuit in 2012. At Intuit he headed up finance and business development for Quickbase. Prior to AisleBuyer, he led finance teams for software and consumer products companies and was the CFO for two private equity firms. Mr. Almeida holds both an MBA and BS in Accounting from Babson College.



**Amanda Barbour** 

Chief Financial Officer, Boston Dynamics

Amanda Barbour is the Chief Financial Officer for Boston Dynamics, which makes highly mobile robots capable of tackling the toughest robotics challenges. She is responsible for the strategic financial vision, growth and performance of the business. As a professional with 17 years of financial management experience, Ms. Barbour is known for maximizing operational and financial performance to drive scale. Prior to Boston Dynamics, she worked with private equity backed startup and growth stage companies where she served in roles as Chief Financial Officer and Chief Operating Officer responsible for finance, operations, IT and human resource organizations.

Boston Dynamics

She holds a Bachelor of Science in Business Administration from Nichols College. She is also an executive mentor for Women Unlimited, a long-term development program for high-potential women. Ms. Barbour is based at Boston Dynamic's headquarters in Waltham, Massachusetts.



**"**JELLYFISH

Joanne Cheng SB '99 Chief Financial Officer, Jellyfish

Joanne Cheng is the Chief Financial Officer at Jellyfish, a Boston area engineering management platform. Prior to joining Jellyfish, she was Chief Financial Officer at PatientPing Inc. a national care coordination solution company that connects healthcare providers with real-time notifications wherever patients receive care. Ms.Cheng led PatientPing through its acquisition by Appriss Health in May 2021.

She received a BS in Management Science from MIT, and has over 20 years of experience growing venture-backed enterprise SaaS companies. A lifetime Boston resident, Ms. Cheng has worked at other Boston-based companies including Phase Forward, Brightcove, Carbon Black and PeopleFluent. She serves on the Leadership Board of Beth Israel Deaconess Medical Center and Board of Directors of The Celebrity Series of Boston. When not working, she enjoys jigsaw puzzles, photography, and spending time with her family.





**David Descoteaux** Co-Head of Americas M&A, UBS Financial Services

David Descoteaux is a Managing Director and Co-Head of the Americas Mergers & Acquisitions Group at UBS. In his nearly 20 years on Wall Street he has advised on over \$300 billion of transactions. A main focus in his career has been advising on some of the most complex transactions and valuations including cross-border mergers and acquisitions and restructurings.

His financial advisory experience includes representing companies, boards of directors, independent/special committees, and shareholders including: Advance Newhouse, Amazon, Anthem, Affiliated Computer Services, Cap Gemini, Catalina Marketing, CSX, DoubleClick, Equifax, Google, IBM, Intel, Intercontinental Exchange, Lumos, the National Football League, Nortel Networks, Pershing Square, Pharmerica, Pirelli, Publicis, PS Logistics, SunGard and Wave Broadband. He has also advised on some of the largest and most complex restructuring transactions and Chapter 11 bankruptcies in history including AbitibiBowater, Adelphia, Cemex, DIRECTV Latin America, Eastman Kodak, Genuity, Lehman Brothers, Nortel Networks, Pacific Exploration & Production, Satmex and SpectraSite

Prior to joining UBS, Mr. Descoteaux was a Managing Director at Lazard in Corporate Restructuring and previously Technology, Media and Telecommunications. He is on the Colby College Board of Overseers and on the Board of the Terra Foundation. He earned a B.A. with Honors in Mathematics and Economics from Colby College and an M.B.A. with Honors in Accounting and Finance from the University of Chicago, Booth School of Business.

TRACE

10:30 AM - 11:30 AM SALONS FGH

The CFO Crossfit & Crossfunctional Teaming

TRACK 2:

IMPACT

In today's environment, it's critical that the CFO's finance team needs to cohabitate & lead cross functional teams. Learn how to stretch and strengthen your finance team with the knowledge of partners across marketing, R&D, legal and more.



WILMERHALE\* H

Craig Hilts
Partner, WilmerHale

Craig Hilts is a Partner in the Corporate Practice
Group. His practice focuses on advising domestic and
foreign issuers and investment banks in capital market
transactions, corporate governance and public company
counseling, with a particular emphasis on the life sciences
and technology industries. Mr. Hilts has successfully
represented clients in a wide range of complex capital
markets transactions, including numerous initial public
offering, follow-on equity offerings, PIPE, senior debt
offering and convertible debt offerings.

Mr. Hilts regularly advises life companies on financing transactions, SEC reporting and disclosure requirements, stock exchange requirements and corporate governance issues. He also frequently represents investment banks in initial public offerings and follow-on offerings in the life sciences industry.





Breht Feigh
Chief Financial Officer, Lumeon

Breht Feigh has more than 30 years of professional experience, serving as board member, Chief Financial Officer and Chief Development Officer of venture capital-backed, private equity-owned and publicly-traded companies. Mr. Feigh has served as CFO of Lumeon, Press Ganey Associates and American Dental Partners and board member of Schweiger Dermatology Group. Earlier in his career he was an investment banker with ING Barings, Robertson Stephens & Company and Dean Witter Reynolds. Mr. Feigh earned a B.S., with highest distinction, from Indiana University and holds an M.Sc., with distinction, from the London School of Economics and Political Science.



# **VERACODE**

David Forlizzi
Chief Financial Officer, Veracode

David Forlizzi is Chief Financial Officer of Veracode. He oversees global finance, corporate development, IT and sales operations. He drives financial planning and analysis for improvements and operational impact for customers, employees and shareholders. He partners with the CEO, executive team and private equity investors in the execution of value creation plans. His specialties include software revenue recognition, software licensing, software pricing, accounting and reporting for publicly traded companies in the US and France. He's also fluent in French (native language: English).





**Greg Hanson**Chief Financial Officer, Global Partners

Gregory B. Hanson is Chief Financial Officer of Global
Partners. He previously served as Treasurer of Global
Partners and has more than 20 years of finance experience.
Before joining Global in 2013, he served as a Senior Vice
President at GE Energy Financial Services and RBS Citizens
Financial Group. Before that, he was a Vice President for
Merrill Lynch Capital and a Principal for Bank of America.
Mr. Hanson received a bachelor's degree from Colby College
and an MBA from Babson College's Franklin W. Olin
School of Business.



ARCADIA"

Loretta Keane
Chief Financial Office, Arcadia.io

Loretta Keane is Chief Financial Officer at Arcadia, and leads all financial operations while shepherding the company through rapid growth. She is an accomplished senior financial executive with over 20 years of CFO leadership experience at high growth software and technology-enabled service companies. A transformational CFO, she has partnered with CEOs and executive management teams to set strategy, scale businesses, and achieve top-line growth, while expanding profitability and creating enterprise value for stakeholders.

Prior to joining Arcadia, Ms. Keane was the CFO for Clarity Software Solutions, Healthrageous, and Decision Recources Group (DRG). She earned her CPA at PWC, serving in both the Boston and London offices. Loretta is active in Financial Executives International, CFO Leadership, and has lectured at Bentley University.

TRACK L



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12:15 PM - 1:15 PM GRAND BALLROOM AFTERNOON KEYNOTE

# **Leadership Matters**

The importance of CFO leadership has never been more visible as we emerge from a world-wide pandemic and enter an environment of higher inflation and higher corporate expectations. Learn how these CFOs generate a positive impact for their companies as they manage near-in events and execute on long-term goals.



# **Nina Trentmann**

Bureau Chief, The Wall Street Journal

Nina Trentmann is the Bureau Chief for *CFO Journal*, managing the *WSJ*'s corporate finance coverage. She relocated to the U.S. in 2019 after three years with the Journal in London. Prior to that, she worked as a U.K. Business and Finance Correspondent for German media group Welt in London and as a reporter in Shanghai.

Ms. Trentmann's career spans over one decade and includes coverage of the banking, auto, manufacturing and technology sector in the U.K., Germany and China. She studied at Bonn University in Germany, Georgetown University in the U.S., the London School of Economics (LSE) in the U.K. and Fudan University in China and did her journalistic training with Axel Springer Academy/ WELTN24 in Berlin.





# Anat Ashkenazi

Senior Vice President and Chief Financial Officer, Eli Lilly and Company

Anat Ashkenazi is Senior Vice President and Chief Financial Officer for Eli Lilly and Company. Since joining Lilly in 2001, she has held a range of roles across strategy, finance and Six Sigma. Most recently, she served as Senior Vice President, Controller and CFO of Lilly Research Laboratories. In this role, Ms. Ashkenazi oversaw the CFOs of the company's commercial businesses, as well as those for research and development, manufacturing and quality, and G&A functions. She also led the corporate strategic planning team, business transformation office, and served as CFO for several of the company's global business areas. Prior to joining Lilly, she worked in financial services at Ma'alot Standard & Poor's and at Ha'poalim Bank in Israel.

Ms. Ashkenazi earned a bachelor's degree from the Hebrew University in finance and economics and a Master of Business Administration from Tel Aviv University. She currently serves on the board of directors at Maravai Life Sciences. She previously served on the board of directors for Varian Medical Systems, a market leader in radiation therapy.



# **3M**

# Monish Patolawala

Executive Vice President, Chief Financial and Transformation Officer, 3M

With more than 25 years of extensive experience leading the financial operations of industrial and healthcare businesses, Monish Patolawala, 3M's Executive Vice President and Chief Financial and Transformation Officer, understands what it takes to drive profitable growth in an ever-changing environment. "To effectively drive growth, it is important to keep the customer at the center of everything we do. It begins with actively listening and then relentlessly working to deliver outcomes to solve customer problems," says Monish. He joined 3M as Senior Vice President and Chief Financial Officer in July 2020 and was drawn to the company for its history of innovation, ethics and global reach. "3M is not only a world leader in innovation but was built on a foundation of strong ethics, customer centricity, a global mindset and a deep and diverse team," he says.

Prior to 3M, Mr. Patolawala spent 26 years at GE where he held a variety of roles of increasing responsibility across GE's businesses. As Vice President of Operational Transformation, he led the company's transformation initiatives driving operating rigor and lean management across the company. Most recently he served as CFO of GE Healthcare. Prior to GE, he gained experience at A.F. Ferguson & Co, a former KPMG affiliate.

Mr. Patolawala is a certified chartered accountant and a certified cost accountant from the Institute of Cost and Works Accountants of India. He earned a bachelor's degree from St. Joseph's College of Commerce in Bangalore, India. Outside of work, Monish enjoys reading, music, watching cricket, playing tennis or badminton and spending time with his family.





# Ken Tanji Executive Vice President and Chief Financial Officer, Prudential Financial

Ken Tanji is Executive Vice President and Chief Financial Officer of Prudential Financial, Inc. He was appointed in December 2018 and oversees global financial management matters, including financial reporting, investor relations, treasury, tax, and corporate development. Prior to this position, he was Senior Vice President and Treasurer at Prudential Financial, Inc., where he was responsible for management of the company's capital, liquidity, borrowing, and cash management.

Prior to taking on the Treasurer role in 2013, Mr.

Tanji served as Chief Financial Officer of Prudential's
International businesses. In this position, he was
responsible for the financial and actuarial management
of Prudential's International Insurance and Investment
businesses operating in 10 countries in Asia, South
America, and Europe. Previously, he was Senior Financial
Officer of Prudential Annuities, responsible for its financial
reporting, planning, analysis, and capital management
functions. In addition, he was Prudential's business
representative for its retail brokerage joint venture with
Wachovia Securities from 2003 through 2009.

He holds a bachelor's degree in economics from Yale
University, an MBA in finance from the University of
Minnesota, and is a Chartered Financial Analyst. He also
sits on Prudential's Enterprise Inclusion Council and
was formerly the executive sponsor of Prudential's Asian
Pacific Islander Americans (APA) business resource group.



1:30 PM - 2:30 PM GRAND BALLROOM

# Innovation Strategies in **Volatile Times**

TRACK 1:

LONGEVITY

It's easy to innovate in an exuberant economy when "risk on" is the dominant catchphrase. But, when risk aversion becomes the new mantra, smart leaders need new strategies for innovation. Come join us to learn more about the latest and greatest technologies your finance organization needs.



# **Erin Scott** Senior Lecturer, Technological Innovation,

Entrepreneurship, and Strategic Management, MIT Sloan

Erin L Scott is a Senior Lecturer in Technological Innovation, Entrepreneurship, and Strategic Management at the MIT Sloan School of Management. Her work focuses on uncertainty and strategic development in early-stage ventures. Most recently, her work was featured in the Harvard Business Review, Management Science, and Strategy Science. At MIT Sloan, she teaches Entrepreneurial Founding & Teams, Entrepreneurial Strategy, as well as assorted MBA entrepreneurship, innovation, and strategy electives. In addition, Ms. Scott mentors MIT startups and consults for ventures within the broader ecosystem.

MS. Scott holds a BE and an MBA-MS in biomedical engineering from Vanderbilt University and Washington University in St. Louis, respectively. A recipient of the Kauffman Dissertation Fellowship, she earned her PhD in strategy from Washington University in St. Louis. Scott then completed a postdoctoral fellowship in the National Bureau of Economic Research's Innovation Policy and the Economy Group. She began her academic career at the National University of Singapore.





# **Don Halsted**

Chief Financial Officer, Ionic Materials

Don Halsted received a B.S. in Mechanical Engineering with a concentration in Economics and MBA from Cornell University in the late 1970s. The first 19 years of his career was in operational finance in IBM including positions with the IBM PC Company in the early 1980s and again in early 1990s. In the mid-1990s he served as the Controller of IBM Europe. The next 7 years were spent in Polaroid with the last 2 years as the Corporate Controller including the Chapter 11 filing and subsequent exit. The last 18 years has been spent as CFO in 4 different technology companies starting with 3 Com in 2004 followed by Cedar Point Communications and Nucleus Scientific. After a couple years of part time consulting Don joined Ionic Materials as CFO in 2021



# vendr

# Jason Quinn

Chief Financial Officer & Chief Operating Officer,

Jason Quinn is Vendr's Chief Financial Officer and Chief Operating Officer, leading the company's go-to-market and operations. Having scaled companies from productmarket fit through IPO and raising \$2.3 billion in capital markets along the way, his 19 years of deep experience have enabled him to successfully manage high-growth companies under the toughest conditions. During his first five years in the field, he served as the European Finance Executive at Cimpress as an expat living in Spain, starting and scaling their international business to over \$500M in revenue. Upon returning to the United States, Mr. Quinn joined DraftKings as Head of Finance and scaled the young company through challenging times and ultimately through their IPO. Following this success, he joined DataRobot as SVP of Finance, responsible for strategic and operational management of all aspects of finance, business development, strategic partnerships, and corporate development. Now, he brings his wealth of experience to a rapidly-scaling Vendr as they fix how companies buy and sell software. Mr. Quinn graduated from Bentley University and currently resides in Dover, MA with his family.



(A) TEACHTOWN

# **Ashley Wall** Chief Financial Officer, TeachTown

Ashley Wall has served as Chief Financial Officer of TeachTown since June 2021. She previously served as Senior Vice President of Finance and Corporate Secretary at Jobcase, Inc. Ms. Wall also held senior financial roles at several high-growth, technology companies such as TripAdvisor and LegalZoom. She began her career in public accounting at EY. She holds a B.S. in Management and Accounting from UNC Asheville, and is a Certified Public Accountant.

TeachTown, an education software company that provides educators, parents and clinicians curriculum and education programs that measurably improve the academic, behavioral and adaptive functioning of students with moderate to severe disabilities. TeachTown's solutions utilize evidence-based best practices derived from Applied Behavior Analysis (ABA), improving student academic outcomes, and providing life skills that enable children with autism and related development disorders to thrive.

TRACK

1:30 PM - 2:30 PM GRAND BALLROOM TRACK 2: IMPACT

# Effective Traits for CFO Impact

Data, discipline and prioritization are important, but for real impact, successful CFOs know how to add humor, judgement and compassion. This panel of leaders will share their best practices in becoming your best, well-rounded CFO.



McKinsey&Company

Ankur Agrawal
Partner, McKinsey & Company

Ankur Agrawal is a Partner at McKinsey & Company's New York office. He is one of the leaders of the North America Healthcare Systems & Services Practice, with a focus and passion for counseling leading pharmaceutical and medical device companies on strategy and corporate finance topics, including healthcare services and technology. He leads the CFO/Finance service line in the Americas and has presented the firms' perspectives at CFO forums in New York, London and Sao Paulo. Prior to his McKinsey experience, he worked as a Vice President of Finance at a New York-based startup Gerson Lehrman Group that received Series A and Series B funding from Bessemer Venture Partners/Silver Lake Partners and as a President's Fellow at Harvard University.

Prior to his McKinsey experience, Ankur worked as vice president of finance at the New York-based start-up Gerson Lehrman Group—which received Series A and Series B funding from Bessemer Venture Partners/Silver Lake Partners—and as a president's fellow at Harvard University.

Mr. Agrawal received his B. Eng. degree in Mechanical and Electrical Engineering from IRIM&EE, India. As part of his course work, he was designated a Chartered Engineer from Engineering Council, UK. He also received his MBA from Harvard Business School and graduated as a Baker Scholar and a Loeb Fellow in finance.



spindrift

**Scott Chandler**Chief Financial Officer, Spindrift Beverage Company

Scott Chandler is Chief Financial Officer of Spindrift, America's first sparkling water made with real squeezed fruit. Spindrift has been one of the fastest growing beverage brands in the US over the past decade. He joined Spindrift in 2015 as the head of the finance, people, technology, and legal operations. Mr. Chandler has been in the Food and Beverage industry both in the US and internationally for over 20 years and has extensive experience leading teams and organizations through dramatic operational changes. He has an MBA in finance from the Robert H. Smith School of Business at the University of Maryland and earned a BS in engineering from the United States Naval Academy.



Janelle Gorman
Chief Financial Officer, York IE

Janelle Gorman leads financial reporting and analysis, compliance and financial operations to support and drive growth at York IE, a vertically integrated strategic growth and investment firm. This work extends to York IE investments and investment partner accounts. She also works collaboratively with founders and entrepreneurs on financial processes, reporting and analysis, operational management and growth planning as well as merger and acquisition activities. Ms. Gorman is an enthusiastic leader driven to achieve targets and raise the bar in a continuous loop.

M YORK-IE

Before joining York IE, she was the CFO at TRM Microwave, where she successfully led the company through a facility expansion, a maturation of financial operations, reporting and analysis and the sale of the company. Previously, she held key operations and finance roles at Oracle and Dyn, where she led finance, audit and business initiatives during significant growth and M&A activity, including the acquisition and integration of Zenedge, a cloud-based, artificial intelligence-driven cybersecurity business. At Dyn, Ms. Gorman participated in several acquisitions and corporate integrations and played a key role in financial diligence that resulted in the strategic acquisition by Oracle.

Janelle Gorman spent the first part of her career as an accountant with the firm Baker Newman Noyes. In addition to her work at York IE, Janelle serves on the board of directors for Stay Work Play and on the audit committee for New Hampshire Catholic Charities. Janelle has a BS in accounting from the University of New Hampshire.



OXURION.

**Tom Graney**Chief Executive Officer, Oxurion

Tom Graney has extensive global finance experience that spans corporate development, commercial strategy, portfolio management and supply chain management, communication and investor relations. Prior to assuming the leadership role at Oxurion, he was Chief Financial Officer of Generation Bio, Senior Vice President and Chief Financial Officer at Vertex Pharmaceuticals Inc. and Chief Financial Officer and Senior Vice President of Finance & Corporate Strategy at Ironwood Pharmaceuticals. Prior to Ironwood Pharmaceuticals, Mr. Graney spent 20 years working with J&J and its affiliates, serving for four years as worldwide Vice President of Finance and Chief Financial Officer of Ethicon. A Chartered Financial Analyst charterholder, Mr. Graney holds a B.S. in accounting from the University of Delaware and an M.B.A. in Marketing, Finance and International Business from the Leonard N. Stern School of Business at New York University.





Ed McGowan

Executive Vice President & Chief Financial Officer,
Akamai

Ed McGowan is Executive Vice President and Chief Financial Officer of Akamai. He oversees Akamai's Finance and IT organization, responsible for all finance and information technology functions worldwide. He also directs the company's accounting, tax, treasury, investor relations, financial planning and analysis, business finance and corporate services activities, and is responsible for IT business transformation including strategy, development, and operation of the applications and infrastructure that enable agile and efficient user experiences for Akamai's customers, employees, and partners.

In 2000 he was Senior Vice President, Finance at Akamai, responsible for business finance, customer revenue operations, and FP&A, and for leading a corporate transformation project to drive increased levels of sustained, profitable growth. Prior to that, he served as Senior Vice President, Global Media and Carrier Sales. In addition to leading all aspects of the division's sales, he developed the company's strategic relationships with carriers around the globe, as well as coordinated carrier activity across Akamai's sales, networks, and product organizations. He has been instrumental in the development of many strategic alliances with major global carriers including AT&T, Telefónica, PLDT, Bell Canada, Telstra, Orange, and Singtel.

Mr. McGowan is a certified public accountant (CPA). He holds a Bachelor of Science degree in Business Administration from Providence College and a Certificate in Accountancy from Bentley College. He is also a graduate of the Greater Boston Executive Program at MIT's Sloan School of Management.

Track L

23

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Be sure to join Protiviti's Managing Director, Andrea Spinelli, who will be moderating the Talent Matters Panel at 2:30pm - 3:30pm!

Scan here to learn more about MBS!







2:30 PM - 3:30 PM GRAND BALLROOM

**New ESG Disclosure Rules and What** Has Changed for **Public & Private** Companies

TRACK 1:

LONGEVITY

The ESG Disclosure Simplification Act of 2021 will require public company CFOs to disclose ESG metrics and how those metrics impact long term performance. But, the reality is that these SEC disclosures are going to roll down to private companies, suppliers to public companies, partners and all others in the business ecosystem. Join us to learn more about the importance of this recent act and how it should gain momentum in your organization.





Maura Hodge IMPACT ESG Audit Leader, KPMG US

Maura Hodge is an Audit Partner in KPMG's Boston Office. She has nearly 15 years of experience providing financial statement audit, audit of internal control, performance improvement advisory, and related assurance services to clients. In 2010, she supported the creation of KPMG's Sustainability Services practice in the U.S. In that role, she developed the KPMG U.S. approach to sustainability assurance and has led the Firm's largest ESG engagements, which include assurance of use of proceeds of green bonds, social impact of private equity funds, standalone greenhouse gas emissions reports, and full corporate responsibility reports. Ms. Hodge currently leads the Firm's national efforts around ESG measurement, reporting and assurance.

As a licensed CPA, Ms. Hodge is a member of the AICPA & MSCPA. She was named a BBJ 40 Under 40 in 2017 and an MSCPA Woman to Watch - Emerging Leader in 2018. She holds a Master's degree in Accounting and a Bachelor's degree in Accounting from the Moore School of Business at the University of South Carolina.



DRAPER

Christine Albertelli MBA '97 Vice President, Treasurer & Chief Financial Officer,

Christine Albertelli was named Vice President, Treasurer and Chief Financial Officer in October 2021 after serving as the Chief Financial Officer and Treasurer in 2020, and as Draper's Principal Director for Finance since 2017. Prior to joining Draper, she served as Director of Budget and Financial Analysis at MIT and as Vice President Corporate Planning, at the Performance + Lifestyle Group, a publicly traded footwear business with \$1 billion in sales. Previously, Ms. Albertelli spent 15 years working in investment banking, including as Chief Financial Officer and Chief Compliance Officer at Lane Berry which was sold to Raymond James in 2009. She also served as a Managing Director at both firms where she led financial transactions for clients across a number of different industries. Ms. Albertelli holds a B.S. in Operations Research from Columbia University and an MBA from the MIT Sloan School of Management.



DEFINITIVE HEALTHCARE

**Richard Booth** Chief Financial Officer, Definitive Healthcare

Richard (Rick) Booth is the Chief Financial Officer for Definitive Healthcare. Rick brings 30 years of experience providing financial, strategic, and operational leadership to rapidly growing global technology companies. Prior to joining Definitive Healthcare, Rick was the CFO of Bottomline Technologies (NASDAQ: EPAY), a leading FinTech provider of business to business payment SaaS solutions. Previously he held leadership positions with Sapient Corporation, Nuance Communications and Dell/EMC.

Rick holds an MBA from Stanford University, where he was an Arjay Miller Scholar. He is a licensed CPA. When he's not thinking about revenue targets and operating income, you'll find Rick studying presidential biographies or spending time with his wife and two kids in Wayland.



ALLEGRO

Derek D'Antilio Senior Vice President and Chief Financial Officer. Allegro MicroSystems

Derek D'Antilio has been Senior Vice President, Chief Financial Officer and Treasurer of Allegro since January 2022. He has more than 20 years of financial and operating experience in semiconductor and high technology companies. Prior to joining Allegro, he served as the Chief Financial Officer for a Summit Partners Portfolio Company and as Chief Financial Officer at IDEX Biometrics, and during his career has held various finance and operations positions at MKS Instruments, Hewlett Packard, and Xerium Technologies. Earlier in his career, Mr. D'Antilio was a CPA in public accounting and served as an audit manager at PwC. He served in the U.S. Army and Army National Guard from 1992-1998 and was awarded two Army Achievement Medals for Outstanding Meritorious Service. He holds a B.S.B.A. in Accounting from Salem State University and an M.B.A. from Babson College.



**CleanHarbor** 

John Harris

Chief Compliance Officer & Senior Vice President of Internal Audit, Clean Harbors

John Harris is Chief Compliance Officer and Senior Vice President of Internal Audit for Clean Harbors. He is an internal audit leader with more than twenty years of experience, including twelve years with a "Big 4" Firm. He previously served as the Vice President of Internal Audit for Safety-Kleen, Inc., and prior to that Mr. Harris led the South Texas Practice of Jefferson Wells and served as the central region leader of Jefferson Well's Risk Advisory Practice. Throughout his career he has focused on driving value through audit services in the manufacturing, distribution, utility, and oil and gas industries. Mr. Harris is adept at alignment of internal audit resources with a company's strategic objectives while maintaining the proper balance between compliance, operational and financial audits.

He has served in a variety of non-profit and professional leadership roles including Vice President of Communication for the Houston chapter of the IIA and as a Board Member for Habitat for Humanity of Denton County. Mr. Harris has a CERT Certificate in Cybersecurity Oversight, issued by the NACD and Carnegie Mellon University.

2:30 PM - 3:30 PM SALONS FGH

**Talent Matters** 

TRACK 2:

IMPACT

Every CFO in our network cares about recruiting and retention of the very best talent. These CFOs will share their best practices of what to do (and perhaps what not to do!).



Robert Half protiviti

Andrea Spinelli Managing Director, Protiviti

Andrea Spinelli is a Protiviti Managing Director in Boston with experience in accounting and finance operations, target operating model design, shared services, and process optimization. Her background includes industry accounting operations, external audit, and business consulting. She leads the Northeast Region Managed Business Solutions practice and is a member of the Business Performance Improvement practice. Her background includes over 20 years of a combination of Big Four External Audit, Industry Finance and Operations, and Management Consulting experience. Andrea specializes in Accounting and Finance Operations including Process Design, Re-Engineering, and Accounting Operations.



McKinsey&Company

Ankur Agrawal
Partner, McKinsey & Company

Ankur Agrawal is a Partner at McKinsey & Company's New York office. He is one of the leaders of the North America Healthcare practice, with a focus and passion for counseling leading pharmaceutical and medical device companies on strategy and corporate finance topics, including healthcare services and technology. He leads the CFO/Finance service line in the Americas and has presented the firms' perspectives at CFO forums in New York. London and Sao Paulo.

Prior to his McKinsey experience, he worked as a Vice President of Finance at a New York-based startup Gerson Lehrman Group that received Series A and Series B funding from Bessemer Venture Partners/Silver Lake Partners and as a President's Fellow at Harvard University.

Mr. Agrawal received his B. Eng. degree in Mechanical and Electrical Engineering from IRIM&EE, India. As part of his course work, he was designated a Chartered Engineer from Engineering Council, UK. He also received his MBA from Harvard Business School and graduated as a Baker Scholar and a Loeb Fellow in finance.



Cynthia Chu

Chief Financial Officer & Growth Officer, Audible

audible

Cynthia Chu joined Audible in 2015 as Chief Financial Officer and added the role of Growth Officer in 2021. With oversight of marketing, corporate strategy and business development in addition to global finance and accounting she connects the dots across teams to continuously deliver customer value and expand business opportunities for Audible worldwide. She most recently served as CFO for the USA Network division of Comcast NBC Universal, which followed her first divisional CFO appointment overseeing NBC's newly acquired Oxygen Media in 2008. Prior to her long career with NBC, Ms. Chu began her career with the premier Financial Management Program and Corporate Audit Staff at GE, where she worked at various businesses across the globe and earned a Six Sigma black belt qualification. A native of Hong Kong, she is a graduate of the University of Wisconsin – Madison and resides in New York City with her husband and daughter.



Sangame

**Prathyusha Duraibabu**Senior Vice President & Chief Financial Officer, Sangamo

Prathyusha Duraibabu currently serves as Sangamo's Chief Financial Officer. In this role, she manages all financial activities of the company, including accounting, audit, forecasting and compliance. She is also responsible for tax, procurement, and treasury operations. Ms. Duraibabu brings extensive experience in financial management, corporate finance, operations execution and SEC compliance.

Prior to joining the Company, Ms. Duraibabu served as Corporate Controller at Pacific Biosciences of California, Inc., a commercial biotechnology company, from June 2010 to March 2019. At Pacific Biosciences, she was responsible for global financial operations, strategy, audit and tax. Earlier in her career she held several roles of increasing responsibility in both industry and public accounting firms.

Ms. Duraibabu earned a Bachelors of Accounting degree with honors from Oxford Brookes University and a Masters of Business Administration from San Jose State University. She is a Certified Public Accountant (CPA).





Luis Felipe Visoso
SVP & Chief Financial Officer, Unity Technologies

Luis Visoso serves as the Senior Vice President and Chief Financial Officer at Unity Technologies. He has served over two decades in global financial leadership roles in the United States, Europe, and Latin America and traveled extensively throughout Asia. Prior to Unity, he was the Chief Financial Officer at Palo Alto Networks, and prior to that, was the Chief Financial Officer at Amazon Web Services, a subsidiary of Amazon that provides ondemand cloud computing platforms and APIs. Mr. Visoso also served as the Chief Financial Officer of Amazon's Worldwide Consumer Organization. From February 2016 to December 2018, he served as the Senior Vice President, Business, Technology, and Operations Finance for Cisco Systems, Inc. ("Cisco"), a multinational technology conglomerate. Prior to Cisco, Mr. Visoso worked at Procter & Gamble Company, an American multinational consumer goods corporation, for over 23 years, most recently serving as Vice President, F&A Global Business Units from September 2012 to February 2016. He holds a Bachelor's degree from Tecnológico de Monterrey in Industrial Engineering and a minor degree from Tecnológico de Monterrey in International Business.

TRACK L

29

4:00 PM - 4:30 PM GRAND BALLROOM AFTERNOON KEYNOTE

# AWS: A Monster Big Company Inside a Corporate Titan

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# **Charles Kane**

Senior Lecturer, Global Economics, Management & Technological Innovation, Entrepreneurship, & Strategic Management

Charles Kane is a Senior Lecturer in Technological Innovation,
Entrepreneurship and Strategic Management Group and also in the Global
Economics and Management at the MIT Sloan School of Management. He
is currently chairman of the One Laptop per Child (OLPC) Foundation and
was formerly the president of OLPC, a nonprofit organization that provides
technology to enhance education in less developed countries. Prior to OLPC,
Kane was a founding investor and Chief Financial Officer of Global BPO
Services Corp., a Special Purpose Acquisition Corp. that acquired Stream
Global Services.

Prior to Global BPO, Mr. Kane was the CFO of RSA Security (acquired by EMC); CFO of Aspen Technology; president and CEO of Corechange, Inc. (acquired by Open Text Corp.); and CFO of Informix Software (acquired by IBM). He has also served in financial executive positions at Stratus Computer, Prime Computer, and Deloitte.

Throughout his career, he has been involved in developing and executing sophisticated financial strategies in globalizing corporations and mergers and acquisitions. He is a frequent speaker and writer on these topics, as well as other international financial topics and social entrepreneurial ventures. Mr. Kane is the audit chairman on the boards of Progress Software (PRGS); Carbonite (CARB); Demandware (DWRE); RealPage (RP); and Photobox LTD.

He also served on the Boards of Applix (acquired by IBM); Borland Software (acquired by Micro Focus LTD; and Netezza Corp (acquired by IBM). He is also on the Board and a founding member of the Hult Global Challenge which is now part of the Clinton Global Initiative. He is a certified public accountant and has taught international finance at the business schools of Boston College and Babson College. Mr. Kane is the coauthor of the book Learning to Change the World—the Social Impact of One Laptop per Child.

He holds a BBA in accounting from the University of Notre Dame and an MBA in international finance from Babson College.



Richard Puccio

Chief Financial Officer, Amazon Web Services (AWS)

As the Amazon Web Services (AWS) Chief Financial Officer and leader of the AWS Finance and Global Business Services organization, Richard Puccio is responsible for overall strategic planning, finance, and various support functions serving the AWS business. Previously, he was a Partner at PwC, and Manager for Corporate Finance and Digital Equipment Corporation.

Mr. Puccio holds an AB from Harvard University and an MBA from the Questrom School of Business at Boston University.



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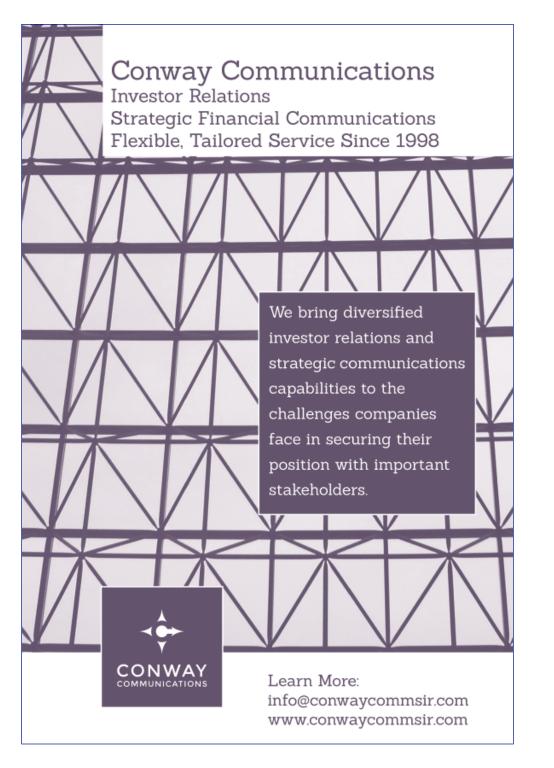
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